



OCEAN SAILING HOUSE

# PRICE LIST

Everything you need to know about Ocean Sailing House fleet



**20**  
**21**

Nothing catches the essence of traveling as a yacht charter does. Constant motion & freedom can take your vacation plans to another level. Discover yachting as the best vacation experience with Ocean Sailing House

[www.oceansailinghouse.com](http://www.oceansailinghouse.com)



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## VACATION THAT CREATES LIFE LONG MEMORIES

Whatever Your preference is, we will create the ultimate sailing experience for you, your family & friends. Set sail to more than 1000 islands, islets & reefs of the Croatian coast, discover the Mediterranean as it once was. Remind yourself that at least once a year you need to turn the world off, relax and enjoy life with people that matter to you the most. Do not worry about the motion sickness, make it your new challenge. Discover relaxing motion of the Adriatic Sea, mesmerizing sounds & smells. Awaken Your senses, explore new lands each day, do not be stuck in the city crowds, open your mind.

## ABOUT OCEAN SAILING HOUSE



### CREWED SAILING CATAMARANS

Discover the unsurpassed indulgence of the crewed yacht-charter on board our SUNREEF YACHTS and LAGOON flagships.



### SAILING CATAMARANS

Whether you are seeking the privacy to regroup with family or gathering with friends pick between 42 to 50 feet long bareboat catamarans.



### SAILING YACHTS

We are in constant pursuit for your ultimate yacht-ing experience. Experience sailing, tilting and heeling on board our luxury equipped mono-hulls.

## DEDICATED PROFESSIONALS

We put our extensive professionalism at your service to offer the complete holiday experience.



## PEERLESS SERVICE

Our passion leads us to remain responsive and offer tailor-made service adapted to specific needs.

## ULTIMATE EXPERIENCE

Strong industry knowledge, experience and local presence enable us to provide a bespoke service to our clients.



## 2021 PRICE LIST HIGHLIGHTS

### VULPINO SUNREEF 60

Charter the best equipped Sunreef 60 in Croatia. VULPINO is 5-star luxury ocean resort.

**Service / Crew** Captain | Stewardess | Chef

**Accommodation** 8 guest

**Price range** Low EUR 16.500 | High EUR 35.000



From  
16.500 €

### TWIN LAGOON 620

Another perspective of yachting! Lagoon 620 TWIN is spacious and powerful catamaran.

**Service / Crew** Captain | Stewardess | Chef

**Accommodation** 8 guest

**Price range** Low EUR 15.000 | High EUR 33.500



From  
15.000 €

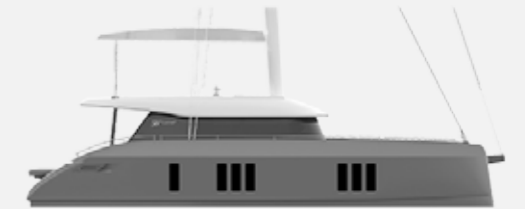
### SOLITAIRE SUNREEF 50

The Sunreef 50 SOLITAIRE is the luxury catamaran with super-yacht quality in a compact package.

**Service / Crew** Captain | Stewardess

**Accommodation** 8 guest

**Price range** Low EUR 14.000 | High EUR 26.500



From  
14.000 €

# PRICE LIST 2021

YACHT MODEL	YEAR	BERTHS	Until 15.05. From 02.10.	15.05. till 29.05.	29.05. till 12.06.	12.06. till 03.07.	03.07. till 14.08.	14.08. till 28.08.	28.08. till 11.09.	11.09. till 02.10.	DEPOSIT
SUNREEF 60 * Crewed	2020	8	16.500 €	22.550 €	25.000 €	32.500 €	35.000 €	35.000 €	27.500 €	23.500 €	APA
SUNREEF 50 * Crewed	2020	8	14.000 €	19.000 €	21.500 €	22.000 €	26.500 €	26.500 €	23.000 €	19.000 €	APA
LAGOON 620 * Crewed	2019	10	15.000 €	20.500 €	24.000 €	31.000 €	33.500 €	33.500 €	26.000 €	22.500 €	APA
LAGOON 620 * Crewed	2015	8	15.000 €	20.500 €	24.000 €	31.000 €	33.500 €	33.500 €	26.000 €	22.500 €	APA
LAGOON 560 * Crewed	2012	8+2	13.000 €	18.000 €	20.500 €	21.500 €	24.500 €	24.500 €	21.000 €	18.000 €	APA
LAGOON 50 *	2020	10+2	6.500 €	8.000 €	10.500 €	13.500 €	16.500 €	14.500 €	13.000 €	11.500 €	2.500 €
LAGOON 46 *	2021	8+2	6.000 €	6.500 €	8.000 €	9.500 €	11.500 €	10.500 €	9.500 €	7.900 €	2.500 €
LAGOON 450 F *	2017	8+2	4.900 €	6.300 €	7.400 €	8.900 €	10.500 €	9.200 €	8.500 €	7.000 €	2.500 €
LAGOON 42 *	2019	6+2	3.700 €	5.000 €	6.500 €	7.000 €	8.000 €	7.500 €	6.500 €	5.500 €	2.500 €
BENETEAU Oceanis 51.1 *	2019	6+3	3.000 €	4.000 €	5.500 €	6.000 €	7.000 €	6.500 €	5.500 €	4.000 €	2.500 €
BENETEAU Oceanis 51.1 *	2018	10+2	3.000 €	4.000 €	5.500 €	6.000 €	7.000 €	6.500 €	5.500 €	4.000 €	2.500 €
BENETEAU Sense 50 *	2014	6+2	2.500 €	3.750 €	4.500 €	5.200 €	5.900 €	5.500 €	4.500 €	3.750 €	2.500 €
BENETEAU Oceanis 41.1	2018	6+2	1.700 €	2.400 €	2.900 €	3.200 €	3.750 €	3.300 €	3.100 €	2.800 €	1.500 €

# 20 21



## EQUIPMENT

EQUIPPED WITH POWER GENERATOR  
& AIR-CONDITIONING SYSTEM



## VAT INCLUDED

ALL PRICES IN EURO PER WEEK  
INCLUDING 13% VAT



## CHARTER CONDITIONS

### Price Discounts (Season 2021)

\*Maximum discount 15%

**5%** Early booking, until 31st January or 6 months ahead of charter

**5%** Two weeks charter / two booked yachts

**5%** For bookings on nautical fairs / boat shows

**5%** Repeated client

**10%** Three weeks charter / three booked yacht

### Comfort Pack (Mandatory)

Includes final cleaning, bed sheets & towels, beach towels, gas, snorkeling equipment. Includes 25% VAT

**180 EUR** Charter for 3 cabin yachts (except owner's version)

**280 EUR** Charter for 3 cabin owner's version yachts

**280 EUR** Charter for 5 cabin yachts and up to 42 ft. catamarans

**300 EUR** Charter form 42 up to 50 ft. catamarans

### Security (Deposit)

Payable with Major Credit Cards or Cash at check-in

\*Deposit Insurance (Damage waiver) is available upon request

### In Price Included

Dinghy, outboard engine, chart plotter, cockpit cushions, weather forecast on daily bases, VAT (Value Added Tax).

## CREWED YACHTS CONDITIONS

### Advance Provisioning Allowance (APA)

Advance payment amounting approximately 20% of charter price (5.000 EUR min) serving to cover the costs of requested supplies, port, mooring charges, diesel and fuel, communications, extras dependent on guest particular request for services, itinerary, food, beverages etc. The Crew will keep an accurate record of spendings and at the end of charter guest will be refunded or asked to pay the difference if additional operating costs have incurred.

### In Price Included (Crewed Yachts)

- Professional Crew
- Housekeeping services
- Preparation of meals:  
Lagoon 620 & Sunreef 60 Full board  
Sunreef 50 & Lagoon 560 Half board
- Use of on board water sports equipment
- Insurance for the yacht and the passengers (civil liability)
- WiFi 75 GB per week
- Bedding, towels, beach towels & toiletries.

### In Price NOT Included (Crewed Yachts)

- Fuel consumption
- Mooring charges
- Food & Beverages
- Entrance Fees
- Personal expenses
- Extra Crew Member
- Crew Gratuities



### CROATIAN TOURIST TAX

MANDATORY: Payable in local currency (HRK) at check-in, 10 HRK / person / day.



### PROOF OF COMPETENCE

Valid skipper's license and VHF license.  
\* Charterer must render evidence that one has licenses, skills and experience required to independently charter the yacht



### EMBARKATION DISEMBARKATION

Embarkation from **5 p.m.**  
Disembarkation until **9 a.m.**



### PAYMENT TERMS

**50%** upon the booking confirmation  
**50%** four weeks before charter starts

# OPTIONAL SERVICES

## CREW SERVICES

Crew placement on bare boats available on request and to be confirmed.

<b>Skipper</b>	215 EUR/day + nourishing
<b>Cook</b>	215 EUR/day + nourishing
<b>Hostess</b>	190 EUR/day + nourishing
<b>Babysitter</b>	155 EUR/day + nourishing



## CAR TRANSFERS

One-way from/to:

**Split Airport – Marina Kastela**  
55 EUR / transfer / 1 to 7 persons

**Zadar Airport – Marina Kastela**  
300 EUR / transfer / 7 persons max.

**Marina Kastela – Dubrovnik**  
400 EUR / transfer / 7 persons max.

## CAR PARKING

Marina Kastela

**50 EUR** week / car



From 55 €



580 €



## One Way Charters (Split- Dubrovnik)

Marina Kastela – ACI Marina Dubrovnik

**580 EUR** 40 feet and bigger yachts

**1.000 EUR** Catamarans bigger than 45ft.

\* Plus mooring fees in ACI Dubrovnik



## Additional Services (Extras)

Available on request and to be confirmed

<b>Pets on board</b>	50 EUR
<b>Reeling Net</b>	120 EUR
<b>Stand Up Paddle</b>	100 EUR / week
<b>Kayak</b>	100 EUR / week
<b>Sea Bob (F5S)</b>	1500 EUR / week

40 €

## Internet On Board (4G speeds)

On board WI-FI network

**40 EUR** per week

**75 GB** of data traffic

**4G** mobile network connection



# EQUIPMENT LIST



	LAGOON 50	LAGOON 46	LAGOON 450	LAGOON 42	OCEANIS 51.1	OCEANIS 51.1	SENSE 50	OCEANIS 41.1
NAME	Badi	Madame El Grande	Arctic Prince	La Perla	Mamamia	Ocean House	Waypoint I	First
YEAR	2020	2021	2017	2019	2019	2018	2014	2018
BERTHS	12	8+2+2	8+2+2	6+2+1	6+2+1	10+2+1	6+2+1	6+2
CABINS	4+2+1	4+2	4+2	3+1	3+1	5+1	3+1	3
GUESTS	12	12	12	9	9	12	9	8
LOA	14,75	13,99	13,96	12,80	15,94	15,94	15,27	12,43
ENGINE	Yanmar 2x80 Hp	Yanmar 2x57 Hp	Yanmar 2x57 Hp	Yanmar 2x57 Hp	Yanmar 80 Hp	Yanmar 110 Hp	Yanmar 75 Hp	Yanmar 45 Hp
MAIN SAIL	Full Batten 92 m2	Full Batten 87 m2	Full Batten 81 m2	Full Batten 59 m2	Roll 45 m2	Roll 45 m2	Full Batten 63 m2	Roll 33 m2
WATER	480 l + WATER-MAKER	600 l	700 l	550 l + WATER-MAKER	770 l	770 l	730 l	570 l
DIESEL	1040 l	1040 l	1000 l	600 l	400 l	400 l	415 l	200 l
AIR CONDITION	YES	YES	YES	YES	YES	YES	YES	NO
GENERATOR	YES	YES	YES	YES	YES	YES	YES	NO



**ALL YACHTS ARE EQUIPPED WITH:**

- Roll Genoa or Self Tacking Jib
- Spray-hood
- Bimini Top

- Wind Speed Instrument
- VHF Station
- AC or Heating System
- Linen, towels

- Electric Anchor Winch
- 220 V Shore Supply
- Warm Water Supply
- Beach towels

- Autopilot
- GPS Chart Plotter
- Three-data Echo-Log-Speed instrument

- Battery Charger & Radio & Music Player
- Speakers in Saloon & Cockpit
- Cockpit / Sun deck cushions

- Outboard Engine
- Dinghy
- Gangway



# EQUIPMENT LIST CREWED YACHTS



	SUNREEF 60	LAGOON 620	LAGOON 620	SUNREEF 50	LAGOON 560
<b>NAME</b>	Vulpino	Duolife	Twin	Solitaire I	Arctic Queen
<b>CREW</b>	CAPTAIN   STEWARDESS   CHEF	CAPTAIN   STEWARDESS   CHEF	CAPTAIN   STEWARDESS   CHEF	CAPTAIN   STEWARDESS	CAPTAIN   STEWARDESS
<b>YEAR</b>	2020	2019	2015	2020	2012 (refit 2020)
<b>BERTHS</b>	8 + CREW	10 + CREW	8 + CREW	8 + CREW	8 + 2 + CREW
<b>CABINS</b>	4 + CREW	5 + CREW	4 + CREW	4 + CREW	5 + CREW
<b>MAX GUESTS</b>	8	10	8	8	10
<b>LOA</b>	18,30	18,90	18,90	15,20	17,07
<b>ENGINE</b>	VOLVO 2x175 Hp	VOLVO 2x150 Hp	VOLVO 2x150 Hp	Yanmar 2x80 Hp	Yanmar 2x80 Hp
<b>MAIN SAIL</b>	Full Batten 110 m2	Full Batten 91 m2	Full Batten 91 m2	Full Batten 80 m2	Full Batten 125 m2
<b>WATER</b>	800 l + WATER-MAKER	960 l + WATER-MAKER	960 l + WATER-MAKER	800 l + WATER-MAKER	960 l + WATER-MAKER
<b>DIESEL</b>	1750 l	1300 l	1300 l	1000 l	1300 l
<b>AIR CON-DITIONING</b>	YES	YES	YES	YES	YES
<b>GENERATOR</b>	YES	YES	YES	YES	YES



**SUNREEF 60**

- Rib with 70 hp engine
- Wake-board, tow ring JOBE Lunar 3
- Two stand-up paddles, Kayak (2 pax)
- Water skis
- Water tube, inflatables, & mats
- Snorkling gear & Fishing gear
- Bedding, towels & toiletries
- Beach towels



**SUNREEF 50**

- Rib with 60 hp engine
- Naish Foil (150l) + Windsurfsail
- Two stand-up paddles + GoPro 6
- Water skies, Water tube, Tow Ring
- Snorkling gear & Fishing gear
- Bedding, towels & toiletries
- Beach towels
- Slingshot Airwing 4.5 sqm



**LAGOON 620**

- Rib with 60 hp engine
- Mono-skie & Kayak (2 pax)
- Two stand-up paddles,
- Water skies, Water tube, Tow-Ring
- Wake-board
- Bedding, towels & toiletries
- Beach towels
- Snorkling gear & Fishing gear



**LAGOON 560**

- Rib with 40 hp engine
- Kayak (2 pax)
- Two stand-up paddles
- Water skis
- Water tube & inflatables
- Bedding, towels
- Beach towels & toiletries
- Snorkling gear & Fishing gear

# ARRIVAL & BASE INFORMATION



## ARRIVAL

Our Base is situated in Marina Kastela, 20 km from the Split city center, and 7 km south from the Split international Airport. Within minutes after leaving the airport, You are in the middle of the Adriatic coast, boarding the yacht of your choice. If you are arriving by car, please use highway A1, called DALMATINA, which will lead you to us. There are two exits from the highway: PRGOMET or DUGOPOLJE and from there You need 20 minutes, or approximately 20 km to our Base in Marina Kastela.

## CHECK IN

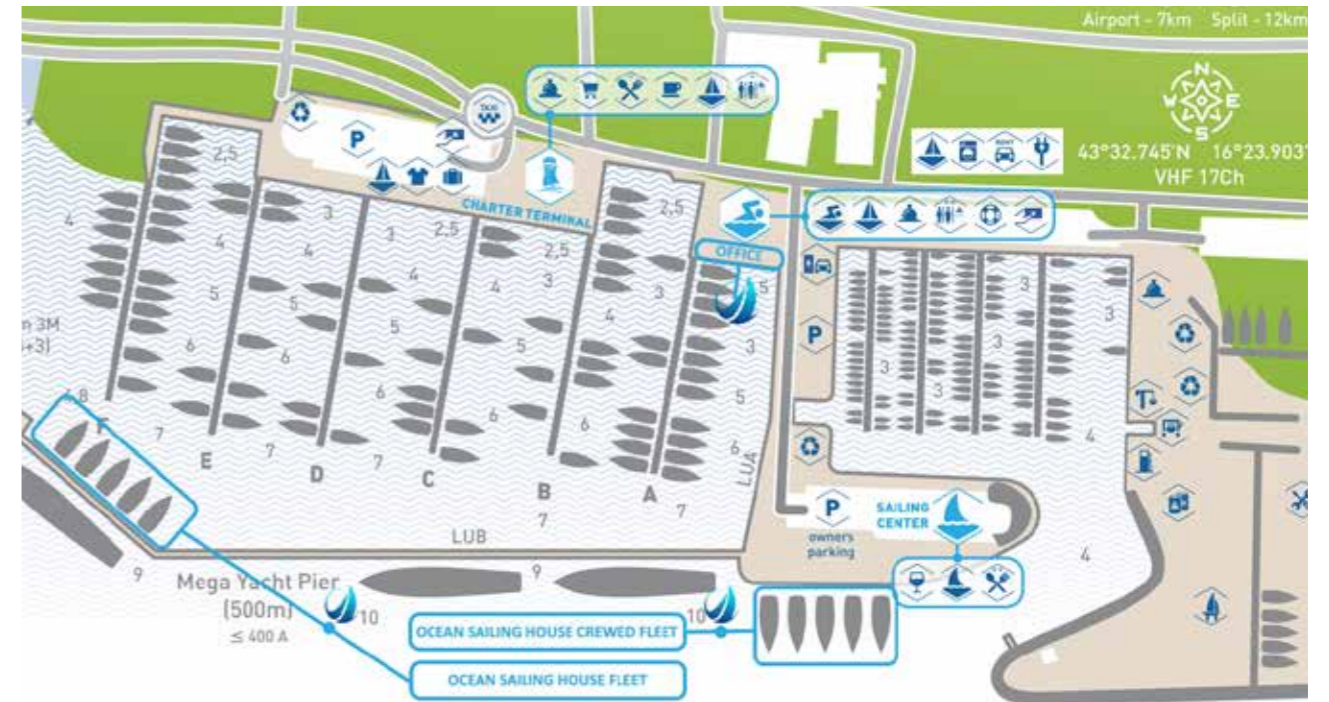
Check-in officially begins from 5 p.m. Our staff will wait for you until sunset. If your arrival is later than that you will find the boat open, keys on the chart table, and check-in will be on the following morning from 9 a.m.

**Check In** after 17:00 hours

**Check Out** before 09:00 hours



# LOCATION 43°32'07" N 16°24'04" E



### PAYMENT METHODS

Valid for season 2021  
All prices in Euro. VAT included in the price.



# PRICE LIST 2021

## OCEAN SAILING HOUSE

OCEAN SAILING HOUSE d.o.o.

Travel agency · Mosečka 80 · 21000 Split · CROATIA · OIB 56903183443

SWIFT: ESBCHR22 Account: 2402006-1100840179

IBAN: HR5124020061100840179 · VAT ID: HR56903183443



### HEAD OFFICE

Mosečka 80  
21000 SPLIT  
CROATIA

### FLEET OFFICE

Marina Kastela  
Obala Kralja Tomislava 10  
21213 KASTEL GOMILICA  
CROATIA  
+385 21 250 220  
[office@oceansailinghouse.com](mailto:office@oceansailinghouse.com)  
[www.oceansailinghouse.com](http://www.oceansailinghouse.com)