

OCEAN SAILING HOUSE Price List 2020

October 2019 EUR



ocean

Price list

Travel agency · Mosečka 80 · 21000 Split · CROATIA · OIB 56903183443 · SWIFT: ESBCHR22
 Account: 2402006-1100840179 · IBAN: HR5124020061100840179 · VAT ID: HR56903183443
 Web: www.oceansailinghouse.com · E-mail: office@oceansailinghouse.com · Tel.: +385 99 8000 908

Yacht model	Year of built	Berths	until 16.05. from 03.10.	16.05. till 30.05.	30.05. till 13.06.	13.06. till 04.07.	04.07. till 15.08.	15.08. till 29.08.	29.08. till 12.09.	12.09. till 03.10.	Deposit
SUNREEF 60 *Crewed	2020	8	16.500	22.550	25.000	32.500	35.000	35.000	27.500	23.500	APA
LAGOON 620 *Crewed	2015	8	15.000	20.500	24.000	31.000	33.500	33.500	26.000	22.500	APA
SUNREEF 50 *Crewed	2020	8	14.000	19.000	21.500	22.000	26.500	26.500	23.000	19.000	APA
LAGOON 560 *Crewed	2012	8+2	13.000	18.000	20.500	21.500	24.500	24.500	21.000	18.000	APA
LAGOON 46*	2020	6+2	5.800	6.500	8.000	9.500	11.500	10.200	9.500	7.900	2.500
LAGOON 450 F *	2017	8+2	4.900	6.300	7.400	8.900	10.500	9.200	8.500	7.000	2.500
LAGOON 42*	2019	6+2	3.700	5.000	6.500	7.000	8.000	7.500	6.500	5.500	2.500
BENETEAU Oceanis 51.1*	2019	6+2	3.000	4.000	5.500	6.000	7.000	6.500	5.500	4.000	2.500
BENETEAU Oceanis 51.1*	2018	10+2	3.000	4.000	5.500	6.000	7.000	6.500	5.500	4.000	2.500
BENETEAU Sense 50 *	2014	6+1	2.500	3.750	4.500	5.200	5.900	5.500	4.500	3.750	2.500
BENETEAU Oceanis 41.1	2018	6+2	1.700	2.400	2.900	3.200	3.750	3.300	3.100	2.800	1.500

* EQUIPPED WITH POWER GENERATOR & AIR-CONDITIONING SYSTEM

ALL PRICES IN EUR PER WEEK INCLUDING 13% VAT

Charter Conditions

Price Discounts

- 5% - early booking, until 31st January or 6 months ahead of charter
 - 5% - two weeks charter / two booked yachts
 - 5% - for bookings on nautical fairs / boat shows
 - 5% - repeated guests
 - 10% - three weeks charter / three booked yachts
- * Maximal discount: 15%

Comfort Pack

*MANDATORY: payable either with charter balance payment or in base at check in, by credit card or in cash

- 180 EUR / charter for 3 cabin yachts (except owner's version)
- 280 EUR / charter for 3 cabin owner's version yachts
- 280 EUR / charter for 5 cabin yachts and up to 48 ft. catamarans

*Includes final cleaning, bed sheets & towels, beach towels, gas, snorkeling equipment, including 25% VAT

Croatian Tourist Tax

MANDATORY: Payable in local currency (HRK) at check-in,
10 HRK / person / day

In Price Included

Dinghy, Outboard engine, GPS, Chart Plotter, Cockpit Cushions, Weather Forecast on Daily Bases, VAT (Value Added Tax).

Payment Terms

- 50% upon the booking confirmation
- 50% four weeks before charter starts

Embarkation / Disembarkation

- Embarkation from 5 p.m.
- Disembarkation until 9 a.m.

Security Deposit

Payable with Major Credit Cards or Cash at check-in
*Deposit Insurance (Damage waiver) is available upon request

Proof of Competence

A valid skipper's license and VHF license.

* Charterer must render evidence that one has licences, skills and experience required to independently charter the yacht



Optional Services

Crew Services

Skipper	215 EUR / day + nourishing
Cook	215 EUR / day + nourishing
Hostess	190 EUR / day + nourishing
Babysitter	155 EUR / day + nourishing

One Way Charters

One-way from/to:

- Marina Kastela – ACI Marina Dubrovnik
580 EUR for 40 feet and bigger yachts
1000 EUR for catamarans bigger than 45ft.

* plus mooring fees in ACI Dubrovnik

Internet On Board

On board WI-FI connection 40 EUR / week
* up to 75 GB of data traffic @4G

Additional Services

Pets aboard	50 EUR / pet
Railing net	120 EUR / charter
Stand Up Paddle	100 EUR / week
Kayak	100 EUR / week
Sea Bob	1750 EUR / week
Early check-in	150 EUR

*available at request and to be confirmed

Car Services & Transfers

One-way from/to:

- Split Airport – Marina Kastela
55 EUR / transfer / 1 to 7 persons
- Zadar Airport – Marina Kastela
300 EUR / transfer / 7 persons max.
- Marina Kastela – Dubrovnik
400 EUR / transfer / 7 persons max.

Car Parking

Marina Kastela 50 EUR / week / car

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Conditions for Crewed Yachts

Advance Provisioning Allowance (APA)

Found board amounting to 20% of charter price (5.000 EUR min) serving to cover the costs of requested supplies, port, mooring charges, diesel and fuel, communications, extras dependent on guest particular request for services, itinerary, food, beverages etc. The Captain will keep an accurate record of spendings and at the end of charter guest will be refunded or asked to pay the difference if additional operating costs have incurred.

In Price Included

- Professional Crew
- Preparation of meals:
 - Lagoon 620 & Sunreef 60 Full board
 - Sunreef 50 & Lagoon 560 Half board
- Use of water sport equipment & amenities:
 - rib with 40hp/60hp engine, sea scooter, stand-up paddles, kayak & inflatables, water skis, water tubeW
 - Bedding, towels, beach towels & toiletries.

In Price Not Included

- Fuel consumption
- Mooring charges
- Food & Beverages
- Entrance Fees
- Personal expenses
- Extra Crew Member
- Crew Gratuities

Yacht Management

Financial, Logistical and Operational

Our services include but are not limited to vessel purchasing, technical assistance, consulting, crew placement, administration and accounting. Contact us for more information and service rates.

